Dear Medical Supply Manufacturer:

Please consider this letter your invitation to participate in the Medical Supplies Rebate Program administered by Prime Therapeutics. This program brings tremendous value to the participating States that manage medical supplies through the pharmacy benefit.

The program currently reviews offers submitted for Medical Supplies in the following therapeutic classes:

* Diabetes Meters
* Diabetes Test Strips
* Diabetes Meters, Continuous
* Transmitters and Sensors
* Controls Solutions
* Insulin Pumps
* Ketone Test Strips
* Lancets and Devices
* Pen Needles
* Reusable Insulin Pens
* Syringes

The Medical Supplies Rebate Program is similar to the preferred drug list (PDL) program that is currently implemented in 24 Prime Therapeutics state clients in that utilization is guided by PDL recommendations. It is the intent of this program that pricing secured during this bidding process will be available to all States wishing to participate in this Program.Prime Therapeutics is now, therefore, providing you with the opportunity to participate in this program via the process and timelines set forth below.

We are pleased with the continued success of the program in Arkansas, Connecticut, Florida, Louisiana, Minnesota, New Hampshire, Nevada, New York, North Carolina, South Carolina, Wisconsin, and The District of Columbia. Discussions continue with other Prime Therapeutics state clients in the hope of further expanding this program.

All supplemental rebate offers must be submitted via the Prime Therapeutics Secure FTP site at ([https://secureftp.providersynergies.com/](https://nam02.safelinks.protection.outlook.com/?url=https%3A%2F%2Fsecureftp.providersynergies.com%2F&data=05%7C02%7Cryan.kurfess%40primetherapeutics.com%7C276cc11fbfe84cf6868c08dd948bc8b8%7C34c95ba75ec64527bc5eb33b58104992%7C0%7C0%7C638830050589592953%7CUnknown%7CTWFpbGZsb3d8eyJFbXB0eU1hcGkiOnRydWUsIlYiOiIwLjAuMDAwMCIsIlAiOiJXaW4zMiIsIkFOIjoiTWFpbCIsIldUIjoyfQ%3D%3D%7C0%7C%7C%7C&sdata=3pVY5d3NEclDblLXRAmX%2FmWFSwZiMpdBdYU3%2FfeyNOY%3D&reserved=0)) using the attached Offer Forms which are also available for download at:

<https://www.primetherapeutics.com/en/diabetic-supply>

1. After pricing is submitted through the FTP site, Medical Supply Exhibit forms 2-1 and/or 2-2 will be generated by Prime Therapeutics and sent to manufacturers for execution.  At that time you will be instructed to have the Exhibits signed and returned to Prime Therapeutics if you wish to participate in the Medical Supply Rebate program.
2. Offer(s) submitted are firm offers that Manufacturer will not retract unless rejected as insufficient by Prime Therapeutics.
3. The Manufacturer will enter into a binding contract(s) incorporating the Manufacturer’s offer(s) that are accepted.
4. The Manufacturer understands and agrees that the acceptance of its offer(s) does not require any individual state client to include the Manufacturer’s offered product(s) on its preferred drug list.

Bidders are reminded that all pricing submitted will be considered “**BEST and FINAL**”. Final pricing (submitted through the FTP site) is due to Prime Therapeutics by close of business on:

**Friday, June 13, 2025**

Only those offers submitted to Prime Therapeutics through our Secure FTP site and using these Offer Forms will be presented for review and consideration.

1. Do not change the column heading names, add or delete columns or rows, or modify any formats on the Offer Form.  Doing so may render your Offer Form information unrecognizable by our systems.
2. Products offers must be submitted at the NDC level.
3. Offer language in the CGM & RELATED ONLY form is limited to 220 characters.
4. Prior to submitting, please re-name the Offer Form file as:  
   MED SUPPLY [ your company name] Offer Form ALL PRODUCTS EXCLUDING METERS.xls, MED SUPPLY [ your company name] Offer Form CGM & RELATED ONLY.xls  
   **or** MED SUPPLY [ your company name] Offer Form BLOOD GLUCOSE METERS ONLY.xls  
   Using any other naming convention or saving the file as a type other than .xls may render your Offer Form information unrecognizable by our systems.  Please limit your company’s name to 15 characters, abbreviating or truncating if necessary.

This is year 1 of the 2-year cycle.  Offers received this year will have a contract term of October 1, 2025 through September 30, 2027. States will review Medical Supply decisions on an annual basis.

1. Please direct questions regarding how to complete the offer form(s) to Ryan Kurfess ([ryan.kurfess@primetherapeutics.com](mailto:ryan.kurfess@primetherapeutics.com)).
2. Please direct questions regarding the Secure FTP site to Nicole Robinson ([nicole.robinson@primetherapeutics.com](mailto:nicole.robinson@primetherapeutics.com)). Usernames and passwords will not be provided over the telephone.

Please direct all other questions concerning the Medical Supply Program to Prime PDL Leadership via email ([PrimePDLLeadership@primetherapeutics.com](mailto:PrimePDLLeadership@primetherapeutics.com)).

Thank you for your attention and participation.